

**Washington State Participating Addendum Contract #01020 for adoption of Sourcewell Contract 032119-JDC**

**John Deere Construction Retail Sales**

**List Price Discounts**

**Note: Discounts will be calculated based on current pricing at the time an agency requests the quote and will be valid for 30 days.**

Please contact your local dealer for a contract quote: <https://dealerlocator.deere.com/servlet/>

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Articulated Dump Trucks	260E	31.5%
Articulated Dump Trucks	260 P	26.5%
Articulated Dump Trucks	310 E	31.5%
Articulated Dump Trucks	310 P	26.5%
Articulated Dump Trucks	410E-II	30.5%
Articulated Dump Trucks	410 P	26.5%
Articulated Dump Trucks	460E-II	28.5%
Articulated Dump Trucks	460 P	26.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Backhoes	310L EP	43.5%
Backhoes	310L	44.5%
Backhoes	310 G-Tier	41.5%
Backhoes	310 P-Tier	41.5%
Backhoes	310SL	44.5%
Backhoes	310SL HL	44.5%
Backhoes	315SL	44.5%
Backhoes	320 P-Tier	41.5%
Backhoes	410L	42.5%
Backhoes	410 P-Tier	39.5%
Backhoes	710L	41.5%
Backhoes	710 P-Tier	41.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Compact Track Loaders	317G	30.5%
Compact Track Loaders	325G	30.5%
Compact Track Loaders	331G	30.5%
Compact Track Loaders	333G	30.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Tractor Loader	210 G-Tier	37.5%
Tractor Loader	210 P-Tier	37.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Dozers	450K	27.5%
Dozers	550K	27.5%
Dozers	650K	27.5%
Dozers	700L	24.5%
Dozers	750L	23.5%
Dozers	850L	26.5%
Dozers	950K	31.5%
Dozers	1050K	31.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Crawler Loaders	655K	26.5%
Crawler Loaders	755K	26.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Excavators	75G	32.5%
Excavators	85G	32.5%
Excavators	130G	34.5%
Excavators	130 P	30.5%
Excavators	135G	34.5%
Excavators	135 P	30.5%
Excavators	160G LC	34.5%

Excavators	160 P-Tier	30.5%
Excavators	190GW	42.5%
Excavators	200G LC	34.5%
Excavators	200 G-Tier	30.5%
Excavators	210G LC	34.5%
Excavators	210 P	30.5%
Excavators	245G LC	34.5%
Excavators	245 P	30.5%
Excavators	250G LC	33.5%
Excavators	250 P	30.5%
Excavators	300G LC	33.5%
Excavators	300 P	30.5%
Excavators	345G LC	29.5%
Excavators	345 P	30.5%
Excavators	350G LC	34.5%
Excavators	350P	29.5%
Excavators	380G LC	34.5%
Excavators	380P	29.5%
Excavators	470G LC	37.5%
Excavators	470P	29.5%
Excavators	670G LC	37.5%
Excavators	670P	29.5%
Excavators	870G	37.5%
Excavators	870P	29.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Compact Excavators	17G	27.5%
Compact Excavators	26G	27.5%
Compact Excavators	30G	27.5%
Compact Excavators	35G	27.5%
Compact Excavators	50G	27.5%
Compact Excavators	60G	27.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Feller Buncher	859M	20.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Forwarder	1910G	25.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Motor Graders	620G	41.5%
Motor Graders	622G	41.5%
Motor Graders	670G	42.5%
Motor Graders	672G	42.5%
Motor Graders	770G	43.5%
Motor Graders	772G	43.5%
Motor Graders	870G	43.5%
Motor Graders	872G	43.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Skid Steers	316GR	30.5%
Skid Steers	318G	30.5%
Skid Steers	320G	30.5%
Skid Steers	324G	30.5%
Skid Steers	330G	30.5%
Skid Steers	332G	30.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Skidder	640L II	23.5%
Skidder	648L II	21.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Swing Machine	2156G	27.5%
Swing Machine	2654G	29.5%

Swing Machine	2656G	29.5%
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<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Wheel Loaders	444 P	35.5%
Wheel Loaders	524 P	38.5%
Wheel Loaders	544 P	39.5%
Wheel Loaders	624 P	38.5%
	644 G	31.5%
Wheel Loaders	644 P	35.5%
Wheel Loaders	644 X	35.5%
Wheel Loaders	724 P	37.5%
Wheel Loaders	744L	36.5%
Wheel Loaders	744 P	28.5%
Wheel Loaders	824L	36.5%
Wheel Loaders	824 P	28.5%
Wheel Loaders	844L	36.5%
Wheel Loaders	844 P	28.5%
Wheel Loaders	844L AH	36.5%
Wheel Loaders	904 P	28.5%
Wheel Loaders	944K	37.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Compact Wheel Loaders	184 G	24.5%
Compact Wheel Loaders	204 G	24.5%
Compact Wheel Loaders	304 G	24.5%
Compact Wheel Loaders	204L	26.5%
Compact Wheel Loaders	244L	26.5%
Compact Wheel Loaders	304L	26.5%
Compact Wheel Loaders	324L	26.5%
Compact Wheel Loaders	344L	26.5%

<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
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Knuckleboom Loader	437E	25.5%
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<b>Product Family</b>	<b>Model</b>	<b>List Price Discount</b>
Worksite Pro Attachments	Various	18.5%

**Additional Volume Discounts if Ordered on One Purchase Order**

<b>Quantity</b>	<b>Additional Volume Discount</b>
5-7 Machines	1%
8-14 Machines	2%
15+ Machines	3%

For Contract questions, contact:

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Contract Administrator

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